



CAIRN ENERGY INDIA PTY LIMITED

(Incorporated in New South Wales, Australia - ACN 002 066 784)

EXPRESSION OF INTEREST (EOI) FOR CIVIL WORKS FOR AISHWARIYA FIELD DEVELOPMENT PROJECT IN RAJASTHAN UNDER DOMESTIC BIDDING

Cairn Energy India Pty Ltd. ("CEIL") is the Operator on behalf of Joint Venture partners CEIL, Cairn Energy Hydrocarbons Limited and Oil and Natural Gas Corporation, of the Contract Area RJ-ON-90/1 at Barmer in the state of Rajasthan, India. The RJ-ON-90/1 block contains a number of major oil discoveries namely Mangala, Bhagyam, Aishwariya and other fields. The Mangala field is the largest onshore oil discovery in India since 1985 and is already producing 125,000 BOPD. The Aishwariya field is proposed to be developed and made ready for production in the year 2011-12. Aishwariya Filed Development consists of well pads & in-field route corridor facilities and well fluid production, gathering and transport of fluids from the Aishwariya wells to the Mangala Process Terminal (MPT) which is a centralized process terminal for all fields in Rajasthan Northern Area Developmental project.

As a part of Aishwariya field development, CEIL on behalf of its joint venture partners' is seeking Expression of Interest (EOI) from interested and suitably experienced Contractors for the Civil Works for Priority Well Pads (4-5 nos.) for construction of Hard Levelled Surface for Well Pads, Drainages, Fencing & Gates, Cellar Pits, Pipe Trenches, Water & Waste pits and other general Civil Works.

SCOPE OF WORK

The scope of work broadly envisages the construction of following facilities at the priority Well Pads of Aishwariya Field:

- (a) RCC construction works for Cellar Pits, Pipe Trenches, Water & Waste pits etc to make it ready for drilling.
- (b) Fencing and Gates for Well Pads (Area is 200 x 200 M approx for each pad).
- (c) Compaction and hardening of surfaces for Well Pads along with construction of drainages
- (d) Other General Civil works

SCOPE OF SUPPLY

All the material required shall be supplied by the contractor as part of their scope and the Owner shall not supply any materials. The Contractor shall have to make his own arrangements for storage, site office and labour camp for the entire job.

COMPLETION SCHEDULE

Completion schedule for the construction of these facilities shall be within 3-4 months.

Only those Contractors possessing the requisite and proven record of performance in executing similar jobs of this magnitude should respond to this notice.

Specific Qualification Criteria:-

- i) Bidder shall have executed similar Civil projects in remote locations costing not less than: a) 1 project of INR 20 crores or b) 2 projects of INR 10 crores each, in the last three (3) years in similar time frame.
- ii) Bidder shall bid on either single bidder basis or on Consortium basis. Foreign bidders can bid through Indian affiliates only.
- iii) Bidder shall not be under liquidation, court receivership or similar proceedings

- iv) Annual Turnover of proposed Bidder(s) shall be INR 50 crores during at least 3 of the preceding 5 financial years; i.e. 2009-10, 2008-09; 2007-08; 2006-07, 2005-06;
- v) Bidder shall submit balance sheets for last five (5) financial years (i.e. 2009-10, 2008-09, 2007-08, 2006-07 and 2005-06).
- vi) Bidder shall have their own HSE and QA/QC policies and plans in place.

Please note that preference shall be given to Bidders having experience of working at Barmer / Jaisalmer /Jodhpur districts or other remote locations in Rajasthan and having understanding of local site conditions. The bidder should also be cognisant that he would also employ local unskilled labour for such civil works.

Bidder is requested to furnish requisite information / documents for Pre-qualification as outlined via attached Annexure I - "Format for submission of EOI" , alongwith the Expression of Interest (EOI) letter to the aforesaid address, on or before the EOI submission due date, without which the submission shall be deemed incomplete and unacceptable.

CEIL requests interested bidders to submit their Expression of Interest (EOI) alongwith the Pre-qualification documents to the below address within fourteen (14) calendar days of the publication of this EOI:

DGM - P&SCM
Cairn Energy India Pty Limited
Ground Floor, Tower A, Paras Twin Tower, Sector Road
Sector 54, Gurgaon -122 002 (Haryana), India
Tel.: +91-124-476 4000 Fax: +91-124-476 4568
E-mail: prabal.sanyal@cairindia.com

ANNEXURE – I
FORMAT FOR SUBMISSION OF EOI

1. GENERAL

1.1 Full Legal Title of the Company:

1.2 Address of the Company with full Contact details, including Key Contact Person(s), Designations, Board telephone No., Direct Telephone No., Fax No., Mobile No., e-Mail ID etc.:

1.3 Address and Contact details of Branch office(s) in India:

1.4 Address and Contact details of Branch office(s) outside India:

1.5 Would you anticipate entering into a Joint Venture (JV) or Consortium in order to undertake this job? If yes, please furnish name of the other part(ies), location of their offices and where the work will be performed:

1.6 If answer to Question 1.5 is 'Yes', please provide details of your previous experience in working in a JV or Consortium mode :

2. EXPERIENCE PROFILE

2.1.1 Does the Bidder have previous experience of execution of similar project in the last 5 years?
YES / NO

If "YES", please provide details of the experience executed in last five (5) years. ***Separate forms are to be used for each work reference, per following details:***

a) Name of Project & Location:

b) Client:

- Company name:
- Contact Person:
- Tel. No./ Fax No./ Mobile No.:
- E-Mail ID:

c) Description of Work:

d) Contract Value (in INR / US\$):

e) Implementation Schedule:

- Date of Award:
- Starting Date (if different from date of Award):
- Schedule Completion Date:
- Actual Completion Date:

f) Reasons for delay, if any:

g) Basis of Work Execution

- Single Bidder YES / NO
- JV or Consortium YES / NO

h) Details of resources (CV of key personnel, owned equipment and construction materials) and facilities including those to be provided at site for construction & project management etc. Indicate the facilities available in house and works that would be sub-contracted/ hired.

i) HSE & QA/QC policies and plans of the Bidders' organization.

3. FINANCIAL DETAILS

3.1 AUDITED ANNUAL TURNOVER REPORTS FOR LAST FIVE (5) YEARS

3.1.1 COMPANY	GROSS TURNOVER (INR)	NET PROFIT AFTER TAX (INR)	NET WORTH** (INR)
a) 2009-10			
b) 2008-09			
c) 2007-08			
d) 2006-07			
e) 2005-06			

3.1.2 PARENT COMPANY / GROUP	GROSS TURNOVER (INR)	NET PROFIT AFTER TAX (INR)	NET WORTH** (INR)
a) 2009-10			
b) 2008-09			
c) 2007-08			
d) 2006-07			
e) 2005-06			

** NET WORTH = CAPITAL + RESERVES & SURPLUS – ACCUMULATED LOSSES

3.2 MAIN BANKERS

- Bank Name:
- Bank Address:
- Bank Tel / Fax No.:
- Bank IFSC Code:

3.3 CREDIT FACILITIES AVAILABLE WITH COMPANY (banker's letter may please be enclosed):

3.4 ENCLOSE AUDITED BALANCE SHEET FOR LAST FIVE (5) FISCALS, i.e. 2009-10 / 2008-09 / 2007-08 / 2006-07 / 2005-06

3.5 ENCLOSE RECENT SOLVENCY CERTIFICATE FROM BANKER

3.6 DEBT : EQUITY RATIO FOR FOLLOWING FISCALS:

- 2009-10:
- 2008-09:
- 2007-08:
- 2006-07:
- 2005-06:

3.7 ENCLOSE LETTER FROM YOUR BANKER / SELF THAT COMPANY AND/OR GROUP COMPANY IS NOT UNDER LIQUIDATION, COURT RECEIVERSHIP AND/OR SIMILAR PROCEEDINGS.

3.8 Details of Financing arrangement and documentary evidence in support of finances available for the subject project.